

make more
strategic
decisions

gain insight with
company grades

share reports

save time

get the most
value from policy

Euler Hermes online services

EH SmartView

Fact Sheet

What is EH SmartView?

EH SmartView is Euler Hermes' secure online risk monitoring tool that gives our clients direct access to exclusive market knowledge for their portfolios through a wide range of risk reports. Through its data-driven resources and reports, SmartView allows you to accurately review client risk and capture growth opportunities. With one seamless interface and data refreshed daily, risk monitoring has never been easier. SmartView represents a \$1,500 value, but is provided at no additional cost to our policyholders – just another benefit of doing business with Euler Hermes.

Key benefits of EH SmartView

- Make more strategic business decisions, with detailed knowledge of risks and growth opportunities in your client and prospect portfolio
- Gain EH's proprietary insight by viewing precise grades of each company you do business with
- Easily save, export and share reports and data with other teams or managers
- Save time by automating tracking and administrative duties
- Get the most value out of your policy by leveraging A/R metrics to help grow your top line and protect your bottom line

How does EH SmartView work?

With EH SmartView, you have the most up-to-date information on your buyers and their risk, your global and partial acceptance rates, your top and month-by-month exposure levels and exclusive access to our EH grades.

With this knowledge you can justify strategic decisions such as increasing margins or reducing terms of payment on high risk clients, increasing credit limits for buyers whose grades have improved, or focusing sales resources on improving sectors - all which help steer your business into safer and more profitable situations.

The information is refreshed daily, and you can continuously monitor Euler Hermes' response time to your credit limit requests, so you are always informed on the KPIs that matter to you most.

EH SmartView is
more than just a
reporting tool:

SmartView also enables you to better focus your sales resources on more productive opportunities that will drive growth and improve cash flow. With this tool, Euler Hermes brings you exclusive access to its proprietary knowledge – **the EH Grade**.



What are EH grades?

Euler Hermes assigns each customer a grade that reflects the financial health of their activity and the way they conduct business.

In the different EH SmartView reports, you will find two different types of grade: the EH Buyer Grade and the EH Country Risk Rating.

Predict and avoid riskier businesses and markets and capture growth opportunities with the EH Buyer Grade and EH Country Risk Rating.

The EH Buyer Grade helps you understand the financial health and credit-worthiness of your different buyers, and the EH Country Risk Rating analyzes the economic and political environments of a country. These two grades are the core of Euler Hermes knowledge and will help you predict and avoid riskier businesses and markets, as well as help you capture growth opportunities.

With EH SmartView, you can:

Improve the understanding of your buyer portfolio for better management

- Access exclusive EH market knowledge by viewing the grade for every named buyer
- Identify any changes in credit worthiness of your buyers
- Monitor your consolidated exposure on a buyer group
- Determine your buyer and country risk profiles
- Analyze the acceptance rate of your different EH policies by grade, trade sector or policy
- Identify any change in a country covered under your different policies

Enhance your Policy overview

- Follow the evolution of your monthly exposures
- Review your top exposures (20 maximum)
- Monitor our response times to your credit limit requests
- Track your pending credit limit requests

Customize your risk monitoring experience

- Customize your risk management reports with .xls and .pdf exports
- Filter by month, currency, policy, trade sector or by grade
- Discover the “drill-down” capabilities for a deeper and more detailed approach
- Organize your different EH policies in your Policy Groups
- Modify user access to your different EH policies

How do I start using EH SmartView?

Eligible Euler Hermes clients may add SmartView upon policy renewal and new clients may add it when they establish their policy. Once subscribed, access will be granted through your EOLIS user portal. To sign into EH SmartView, simply log-on to your EOLIS account, go under the “useful links” tab, and click on the EH SmartView link. Once redirected to EH SmartView, you may start exploring all the different risk monitoring possibilities.



Are you a SmartView person?

Do you want to ...

- Spot opportunities as they arise?
- Streamline KPI reporting activities?
- Make more strategic business decisions?

Please visit www.eulerhermes.us/smartview